



# WELCOME FROM THE MAYOR

Burbank's economy in fiscal year 2024-2025 demonstrated solid advances and strategic growth, reinforcing our position as the Media and Creative Capital of the World.

The City attracted 45 new businesses, from innovative startups like Rivian Motors to established brands like The Capital Grille and Philz Coffee contributing investment and revenue to the City. Through public-private partnerships with Visit Burbank and Downtown Burbank Partnership, marketing efforts promoted Burbank to an audience of 1.5 billion globally, attracting more than 3.2 million tourists to Burbank in 2024. The City's Economic Development Team supported hundreds of small and medium sized businesses through a dedicated concierge program and assisted 58 events annually.

Over the past five-years Burbank has experienced a 19% increase in household incomes, reflecting robust job creation and upward mobility; a 40% jump in average single-family home values, signaling strong market demand and quality-of-life appeal; and a 21% rise in hotel average daily rates (ADR), underscoring a dynamic tourism sector. Downtown Burbank visitation grew 13.2% since 2020 to 4.1 million, bolstered by enhanced outdoor dining, new retail and restaurant openings, and safe and clean initiatives, while Hollywood Burbank Airport passenger traffic exceeded pre-2019 benchmarks despite geo-political headwinds.

Looking ahead, the 2024-2028 Economic Development Strategic Plan, crafted with input from more than 100 stakeholders, establishes the roadmap for the future, emphasizing streamlined processes, innovation in creative and healthcare sectors, and activation of underutilized spaces to diversify our job market and stimulate commercial activity. Major investments, including the \$1.3 billion Hollywood Burbank Airport terminal replacement project opening October 2026, and transformative projects like *Intro by La Terra*, Burbank's 573-unit mixed-use development in Downtown Burbank, will enhance connectivity, housing options, and transportation infrastructure, positioning Burbank for accelerated prosperity and exceptional livability.

In 2025, Burbank earned recognition as a finalist for the LAEDC Most Business-Friendly City Award, underscoring the City's dedication to supporting innovation, entrepreneurship, and economic growth.

Such progress is a testament to the collaborative spirit of residents, business leaders, city departments, and strategic partners. On behalf of the Burbank City Council, I extend sincere thanks to everyone who contributed to making Burbank's economy strong—your dedication is vital for our shared success.

Nilki Poroz

Mayor, City of Burbank



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# **BURBANK'S ECONOMIC SNAPSHOT**

The following data highlights the foundation of Burbank's economy and the factors leading to future success.

### **DEMOGRAPHICS**



103K TOTAL POPULATION



\$132K TOTAL AVERAGE HOUSEHOLD INCOME

\$93K

MEDIAN HOUSEHOLD INCOME



165K WORKFORCE POPULATION



HOUSEHOLDS





DAYTIME POPULATION



77%

SOME COLLEGE



MEDIAN AGE



12.2K

BUSINESSES

Source: The Nielsen Company and Lightcast

### **HOUSING / COMMERCIAL VACANCY**





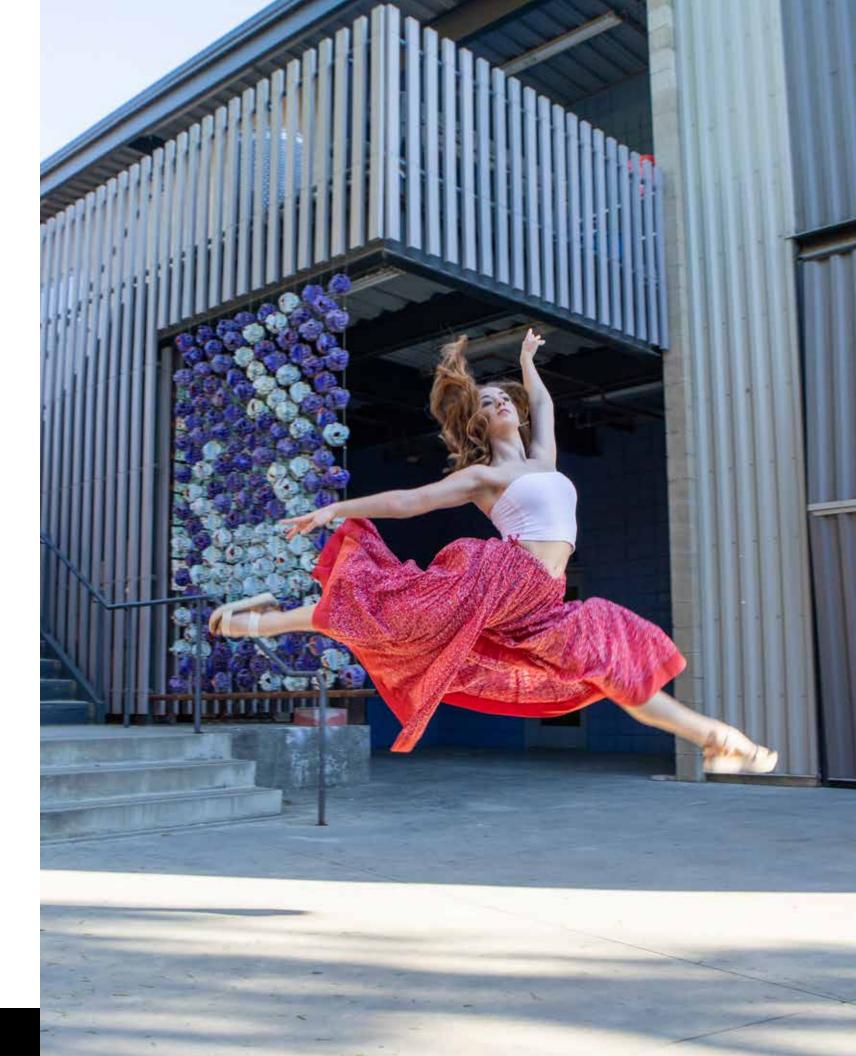






OFFICE VACANCY

Source: Q2, 2025 HDL & Costar





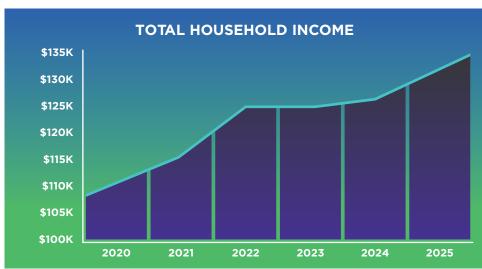
## **ECONOMIC INDICATORS**

2020-2025: FIVE YEARS OF GROWTH

Burbank has shown remarkable growth in the past five years, solidifying its position as the Media and Creative Capital of the World and a vibrant hub of innovation. This momentum is reflected across income, housing, tourism, and airport traffic—demonstrating a thriving local economy. At the same time, Burbank continues to embrace quality of life, creating opportunities for residents, workers, and visitors alike.

### **HOUSEHOLD INCOME UP 19%**

>>> Rising household incomes at +19% signal Burbank's job strength and growing prosperity.



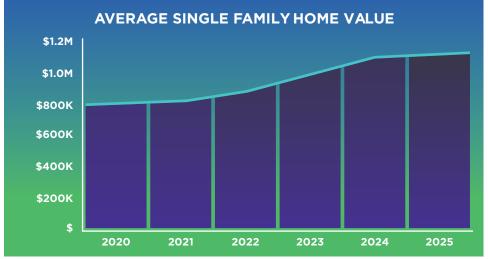
Source: The Nielsen Company



### **AVERAGE HOME VALUE UP 40%**

>>> The 40% rise in average single-family home values underscores Burbank's robust economy, high quality of life, and esteemed school district, making the City a highly desirable place to live and raise families. The increase also demonstrates the need for adding more housing of all types in

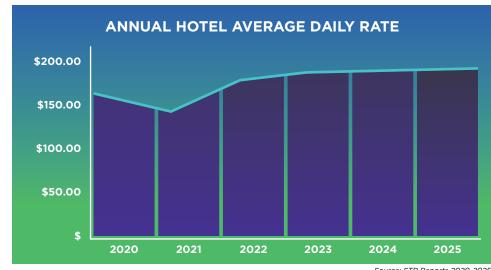




#### Source: The Nielsen Compar

### **AVERAGE DAILY RATE UP 21%**

The 21% increase in Burbank hotels' Average Daily Rate (ADR) reflects a dynamic tourism sector, high-value visitor experiences, and reinforces the City's competitive edge.



Source: STR Reports 2020-2025

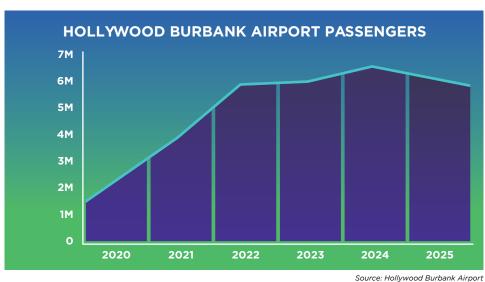
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### **ECONOMIC INDICATORS CONTINUED**

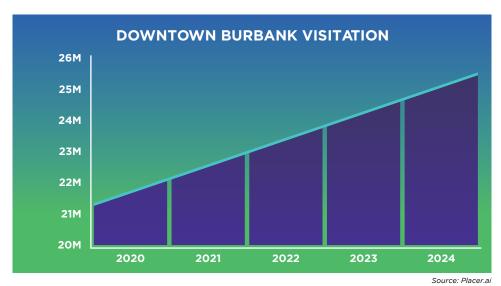
### HOLLYWOOD BURBANK AIRPORT PASSENGER TRAFFIC

>>> Hollywood Burbank Airport's passenger numbers demonstrate an encouraging long-term trend, reinforcing Burbank's competitive edge as a desirable gateway City despite recent geo-political challenges.



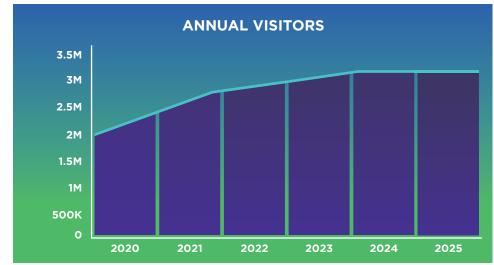
### DOWNTOWN BURBANK VISITATION

>>> Downtown Burbank's visitation has increased 13.2% since 2020, driven by enhanced outdoor dining, new restaurant and retail openings, and a focus on cleanliness and safety, strengthening its position as a competitive regional destination.



### **VISITOR VOLUME FROM 2020-2025**

>>> Tourism has experienced a strong rebound over the past four years. In 2024, 3.2 million visitors traveled to Burbank, a 1.7% increase over the prior year, highlighting a steady and encouraging growth in the City's tourism sector.



Source: Annual Economic Impact Study by Tourism Economics



# **ECONOMIC INDICATORS CONTINUED**

## NEW BUSINESSES ATTRACTED & OPENED IN 2024-2025































































































### **BURBANK'S ECONOMIC DEVELOPMENT**

Economic Development takes the lead in increasing local revenues and diversifying Burbank's tax base. Economic Development is a collaborative effort that encompasses every City department.

## WHAT WE DO



**FACILITATE SUSTAINABLE JOB GROWTH** 



**ENHANCE COMMERCIAL ACTIVITY** 



**CHAMPION ENTREPRENEURIAL STARTUPS** 



ATTRACT NEW INVESTMENT



**SUSTAIN VIBRANT NEIGHBORHOODS** 



INCREASE SALES TAX AND TRANSIENT OCCUPANCY TAX (TOT) REVENUES



MAINTAIN A HIGH QUALITY-OF-LIFE FOR RESIDENTS, BUSINESSES, AND VISITORS



INCREASE LOCAL REVENUES, AND DIVERSIFY BURBANK'S TAX BASE

# **PUBLIC-PRIVATE PARTNERSHIP**

The Economic Development Team manages and operates the Downtown Burbank Partnership and Visit Burbank, developing strategies and initiatives that enhance visitors through tourism. Combined, these three organizations work to attract new businesses and developments, enhance consumer spending and visitation, facilitate new jobs, and maintain a vibrant, dynamic city.



### **BUSINESS SERVICES**

The Economic Development Team provides a range of dedicated and personalized services to support our business community.

#### **BUSINESS SITE SELECTION AND ATTRACTION**

Identify suitable business locations and verify zoning, deliver specific sites, statistics, and appropriate commercial neighborhoods for businesses seeking to relocate to Burbank.

#### **BUSINESS CONCIERGE SERVICES**

Dedicated Business Concierge staff available to assist small and medium sized businesses with the permitting and entitlement process including business registration, licenses, monitoring departmental plan review status, permit issuance and inspection coordination.

#### MARKETING SUPPORT

Assist small businesses like mom-and-pop shops with advertising to support shopping local. Provide detailed marketing analysis assistance to businesses that are looking to expand in Burbank.

#### SPECIAL EVENT SERVICES

Streamlined support providing greater clarity and predictability for event producers. A new application process and a new internal City team were created to coordinate, review and assist applicants through the special events process.

#### **FILM SERVICES**

Film Burbank streamlines film and television production in Burbank. With the state's new expanded tax credit program, filming remains central to jobs, revenue, and Burbank's identity. **www.filmburbankca.com**.

#### ENTREPRENEURSHIP PROGRAMMING

Educational and networking opportunities to attract start-up businesses and grow the entrepreneurial ecosystem through Burbank Tech Talks.

#### **BUSINESS INCENTIVES OFFERED:**

- No City Income Tax
- No Gross Sales Receipt Tax\*
- Business Concierge Services
- Employee Recruitment and Hiring Assistance
- Business Rebates
- One Burbank High-Speed Fiber Optic Network

\*Excludes firearm dealers, dry cleaners, laundromats, auto car washes & vending machines.

### THE BURBANK ADVANTAGE

Known as the Media and Creative Capital of the World, Burbank is a world-class City, and the ideal place to live, work, and create. A thriving economy drives job growth and investment, empowering the City to deliver outstanding services and amenities that enrich the lives of residents, businesses, and visitors.



2 Minute 38 Second Response Time



5 Minute 35 Second Response Time



99.99%

Water & Electric Reliability



#### **ASSETS**

- » Rich in jobs and employment opportunities
- » High-quality public/private schools
- » Hollywood Burbank Airport
- » World famous attractions
- » Desirable residential and commercial neighborhoods
- » Multi-modal transportation systems
- » 41 parks and open spaces
- Centrally located with access from SR 134 and I-5 Freeway
- » A great place to live and to do business!





# **ATTRACTION | BUSINESSES**

GOAL: ATTRACT NEW BUSINESSES,
DEVELOPMENTS, MIXED-USE PROJECTS, HOTELS,
AND HOUSING. FACILITATE JOB GROWTH AND
DIVERSIFY BUSINESS SECTORS.

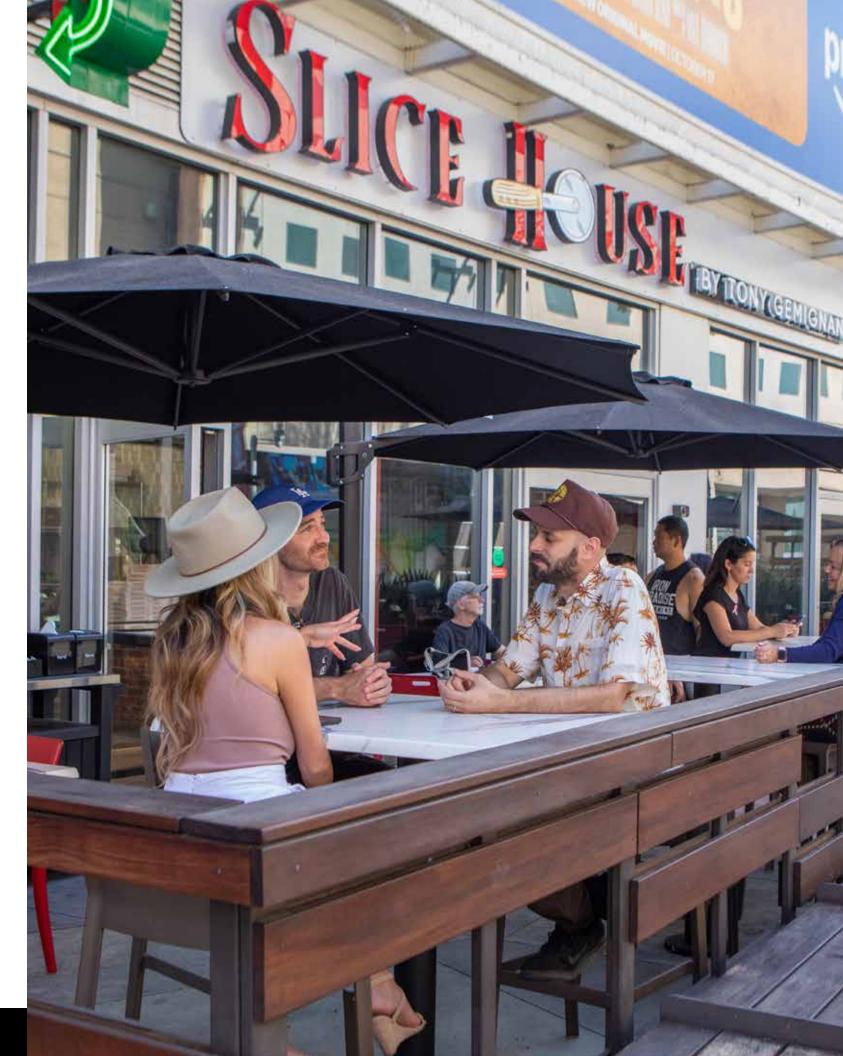
#### **TARGET**

- » Commercial Real Estate Brokers
- » Retail Executives
- » Real Estate Developers
- » Retail/Restaurant Tenants

#### TACTICS

- » Attend International Council of Shopping Centers (ICSC) annual conventions.
- Work with Downtown Burbank Leasing Subcommittee to strategize on attracting transformative retailers for Burbank.





# **ATTRACTION | MARKETING**

GOAL: MARKET BURBANK'S RECENT RETAIL
ATTRACTIONS AND INCENTIVES TO DECISION MAKERS,
DEVELOPERS, AND BROKERS. INCREASE CITY REVENUE
THROUGH SALES TAX AND PROPERTY TAX.

#### BURBANK IS FEATURED IN THE FOLLOWING TARGETED MEDIA PUBLICATIONS:

- » Western Real Estate
- » Shopping Center Business Magazine
- » CA Centers Magazine
- » Los Angeles Business Journal
- » San Fernando Valley Business Journal
- » Arrived Magazine

### **RESULTS:**



45 New Businesses Attracted



13 Approved and Proposed Developments Totaling More Than 1.5M Square Feet of New Commercial Space, Sound Stages, and Hotel Space



2,116 New Apartments / Townhouses



700 Hotel Rooms

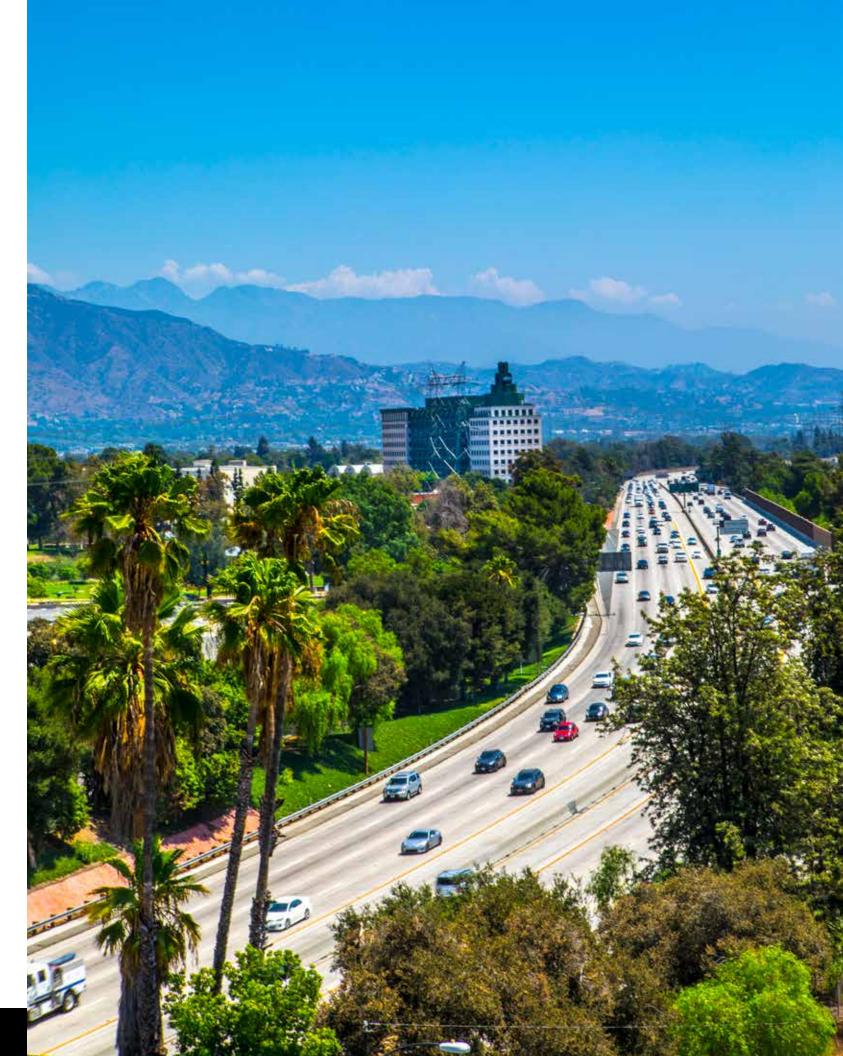


4,015 New Parking Spaces



Total Audience Reach: 841,596





# **RETENTION & EXPANSION**

GOAL: SUPPORT EXISTING BURBANK BUSINESSES AND COMMERCIAL NEIGHBORHOODS BY RETAINING AND ENCOURAGING DEVELOPMENT, FILMING AND SPECIAL EVENTS.

#### **PROGRAMS**

- » Business Concierge Services
- » Business Visitation Program
- » Welcome to Burbank Program
- » Special Event Program
- » Film Services

#### **RESULTS:**



15,331 Business Concierge Services Provided



6 Businesses Visited



328 Welcome Packets Sent to New Businesses



1,083 Special Event Services Provided



858 Film Permits Issued





### **ENTREPRENEURSHIP**

**GOAL:** SUPPORT AND ACCELERATE INNOVATION AND ENTREPRENEURSHIP, MOVING BURBANK FORWARD AS AN ENTREPRENEURIAL HUB.

#### **TARGET REACH**

- » Entrepreneurs
- » Start-Up Community
- » Emerging Technology

#### **PROGRAMS**

#### **BURBANK TECH TALKS**

Networking events connecting tech pioneers and emerging talent with top venture capitalists and tech visionaries to attract creative companies to Burbank.

#### **PITCHFEST**

Competitive event for startups to pitch to esteemed judges for a chance to obtain new mentorship and funding.

#### **UPSTART VALLEY**

A Burbank/Glendale partnership to establish a regional technology powerhouse supporting startups, entrepreneurs, and the tech industry at large with resources, networking events, workforce development, and access to regional partners.

#### **CONSULTING**

One-on-one professional business consulting services are offered free to Burbank entrepreneurs and businesses in partnership with the Burbank Public Library. Led by experts from SCORE, a nonprofit organization and a resource partner of the U.S. Small Business Administration (SBA), a broad range of topics are available for mentorship.

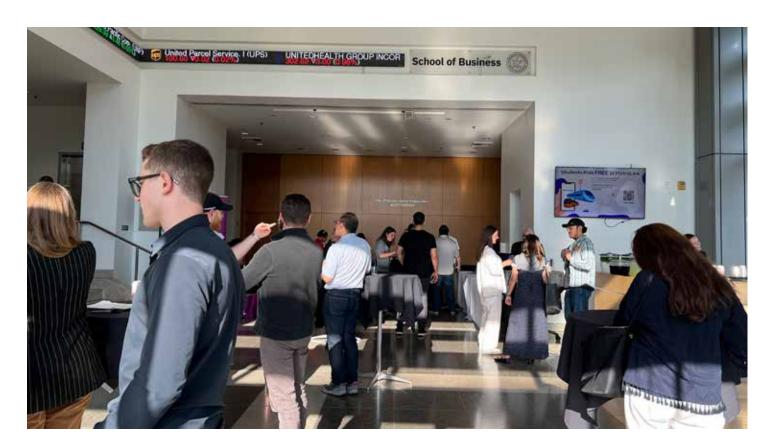
#### **RESULTS:**



222 Entrepreneurs served at 4 Annual Events



81 Business Consulting Services Provided







### **TOURISM DEVELOPMENT**

GOAL: BOOST HOTEL OCCUPANCY AND INCREASE TOURISM BY POSITIONING BURBANK AS A DOMESTIC AND INTERNATIONAL DESTINATION.

#### **VISIT BURBANK**

- » Official destination marketing organization for the City of Burbank
- » Managed by Burbank Economic Development
- » www.visitburbank.com



#### MISSION

- » Increase Burbank hotel occupancy
- » Increase visitor spending generating sales tax, transient parking tax, and transient occupancy tax revenues for the City



#### **RESULTS:**

Tourism is one of the largest contributors to the City's General Fund through the transient occupancy tax.

3.2M VISITORS IN 2024

\$843M TOTAL SPENT BY VISITORS IN 2024 7,880
JOBS SUSTAINED
BY VISITORS IN 2024

\$161M SPENT ON LODGING IN 2024

25.3M

IMPRESSIONS

GENERATED BY

VISIT BURBANK

DIGITAL & SOCIAL

CAMPAIGNS

\$31.2M IN LOCAL TAX REVENUE FROM TOURISM IN 2024

Source: Google, Meta, Brand USA, LA Tourism 2024-2025, Tourism Economics

#### **GROWTH IN VISITOR MARKET 2024-2025**



76.4% HOTEL OCCUPANCY RATE



\$189.08 AVERAGE DAILY RATE



\$144.76 REVENUE PER AVAILABLE ROOM (REVPAR)



Source: Visit Burbank and STR Report FY 2024-2025

# **DOWNTOWN BURBANK PARTNERSHIP**

**GOAL:** ENHANCE THE ECONOMIC WELLBEING OF DOWNTOWN BURBANK, INCREASING CONSUMER SPENDING, VISITATION AND PROPERTY VALUES.

#### DOWNTOWN BURBANK PROPERTY BASED BUSINESS IMPROVEMENT DISTRICT

- » Funded collectively by Downtown property owners to provide additional services and improvements to the area. DOWNTOWN-
- » Managed by Burbank Economic Development
- www.DTNBUR.com

### **RESULTS:**













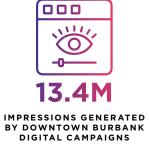
BURBANK

ATTENDANCE AT









Source: Placer ai, Downtown Burbank



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# **LOOKING AHEAD 2025-2028**

#### **INVESTING IN OUR CITY**







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# **LOOKING AHEAD 2025-2028**

#### **INVESTING IN OUR CITY**









### **LOOKING AHEAD 2025-2028**

#### **INVESTING IN OUR CITY**







#### **SB 35 PROJECTS:**



3201 W. Olive Avenue

A five-story, 144 rental housing unit, mixed-use development on a 1.64-acre gross lot area with 1,058 square feet of retail ground-floor commercial space.

STATUS: ENTITLED



2814 W. Empire Avenue

This project includes the construction of a multi-family residential building with 148 units, 7 on-site parking stalls, and 18 bicycle stalls.

**OPENING DATE: TBD** 







PICKWICK LANE HOMES

921 W. Riverside Drive

92 three-story residential townhomes ranging from 1,333 to 1,912 square feet on a 5.05-acre site.

STATUS: SEMI-COMPLETE



